

The background of the entire page is a detailed technical wireframe drawing of a construction site. It features two large tower cranes, several cylindrical storage tanks, and a rectangular building frame. Various dimensions are labeled throughout the drawing, including a vertical height of 38227, a horizontal distance of 20000, and a radius of R20000. The Mediaco logo is prominently displayed in the upper center, with the 'i' in white and the 'A' in yellow.

# MEDIACO

number ① in lifting & handling



**MEDiACO**

"WE ARE ABSOLUTELY  
CONVINCED THAT IN  
THE LIFTING AND HANDLING  
BUSINESS, QUALITY AND SAFETY  
CANNOT AND MUST NOT  
BE SEPARATED."



# A COMPLETE INDUSTRIAL SERVICES ORGANIZATION

FRANCE'S LEADING LIFTING AND HANDLING NETWORK

## MEDIACO

**No. 1** IN LIFTING AND HANDLING

**3 000** PIECES OF EQUIPMENT

**90** BRANCHES IN FRANCE AND ABROAD

**900** CRANES FROM 35 TO 800 T CAPACITY.

**+ over M€450**  
IN SALES

**including M€410**  
IN LIFTING/HANDLING

**2 300**  
EMPLOYEES

## THE GROUP'S ACTIVITIES

**MEDIACO**  
MAXILIFT

### HIGH-RISE LIFTING

France's leading high-rise lifting company.

**MEDIACO**  
HIGHTLIFT

### HEAVY-DUTY NACELLES

Lifts up to 90 m high.

Provision of a fleet of truck-mounted aerial platforms.

**MEDIACO**  
HEAVYLIFT

### HEAVY INDUSTRIAL HANDLING

Assembly and erection of industrial equipment.

Handling of heavy components weighing up to 1000 tons.

**GROUPE**  
**MEDIACO**  
**VARAC**

### PORT ACTIVITIES

A complete organization of bulk and container logistics services.

**100 000 M<sup>2</sup>**

of warehousing space in Port-Saint Louis, Vitrolles, Marseille and Le Havre.

**350 000**

tonnes per year of bulk liquids transited

**12 000 MWH**

solar electricity generated

**MEDIACO**  
LOGISTIQUE

Complete organization of port services and cold chain logistics. Logistics and storage of general cargo. Rental of warehouses for class A logistics (140,000 m<sup>2</sup>).

**MEDIACO**  
VARAC

Port logistics for bulk liquids in the ports of Sète and Marseille

**MEDIACO**  
TRANSIT

Forwarding agent and customs broker



# A GROUP, A HISTORY

## In 1942

Jean-Jacques VERNAZZA founded the Medtrans port forwarding company, which at the time consisted of 4 employees. At the end of 1942, with the acquisition of a small stevedoring facility to complement his business, MEDIACO ACCONAGE was born.

## The 50s

The acquisition of a Nordest carrier crane was the first step towards the purchase of other port cranes.

## At the end of 1972

Christian-Jacques VERNAZZA founded Mediaco Levage. He was very attached to the city of Marseille, and heavily involved in the development of the local economy and innovative industrial projects. He was keen to keep the Group's head office here.

Mediaco began its lifting business with the acquisition of the most high-performance equipment of the time. A Grove TM800, the world's most powerful telescopic boom crane in 1973.

Gradually, the fleet shifted from lattice cranes to telescopic cranes, enabling Mediaco Levage to rapidly expand its reputation in France.

Christian-Jacques VERNAZZA has integrated his children Annabelle, Alexandre-Jacques and Rodolphe into the family group.

Mediaco also set about diversifying its activities, notably into bulk liquid storage, oil production and logistics.

## In 2006

Alexandre-Jacques VERNAZZA joined the Mediaco Group. In 2008, he became Operations Manager for Mediaco Levage, then Managing Director in 2011. He succeeded to the presidency of the family group in 2013.

## Early 2014

Mediaco decides to open 2 branches in Germany (Kehl and Freiburg).

Mediaco GmbH (Germany) 2021 has a fleet of 50 machines, including 30 cranes from 50 to 400T, spread over 4 branches (Stuttgrat, Kehl, Rheinau, Karlsruhe).

## End of 2016

Mediaco consolidates its position as national No. 1 through the acquisition of Groupe SMMI (Grenoble, Lyon, Valence and Annecy), 4 agencies, 50 cranes and 80 people, positioning the Mediaco Group as regional leader in the Rhône-Alpes region.

## 2017

The Mediaco Group acquires one of the largest cranes on the European market and the largest and most powerful crane in France (670T at 21m outreach): an LG1750 (lattice crane on mobile carriers with 750T capacity), capable of handling all wind turbine erections (147T at 120m) as well as the largest national contracts, including the Grand Paris construction sites. To date, Mediaco Maxilift has 15 cranes over 500 tonnes in operation throughout France.

## 2019

Mediaco acquires Groupe Althead, the 3rd largest lifting company in France, with 190 cranes, 500 employees and 15 branches.

This acquisition enables the group to increase its fleet of equipment and its national presence, and demonstrates the family-owned group's determination to grow and develop.

## 2020

MEDIACO acquires the Chieusse Levage group, with its 37 machines, including 14 cranes ranging from 30 to 130 tons, distributed across 4 agencies: Les Arcs (83), Fréjus (83), Grimaud (83), and Nice (06), which becomes MEDIACO CENTRE VAR. Chieusse Levage was established by the Chieusse family in 1975. This acquisition allows the group to strengthen its network of agencies and its presence in the Gulf of Saint-Tropez and Var, consolidating its position as a leader in the Southern region.

The company SE LEVAGE, based in Haute-Savoie, and its 5 agencies: Frangy, Annecy, Chambéry, Lyon, and Orléans, join the MEDIACO group. The Heavy Lifting department, based in Haute-Savoie and Orleans, has 5 cranes from 500T to 800T that will be integrated into MEDIACO MAXILIFT. SE LEVAGE SWISS, now MEDIACO SWISS, also allows the Mediaco group to establish itself in Switzerland from 2021.

The integration of SE LEVAGE allows the Marseille-based family group to strengthen its regional positions with a network of more than 15 agencies in Rhône-Alpes out of the group's 90 national agencies.

The Mediaco Group achieves a turnover of €450 million and records an increase of +€200 million over the last 7 years for the lifting activity (Revenue in 2015: €156 million / Revenue in 2022: €362 million).

Mediaco now boasts **900 cranes** ranging from **35 to 800 tons**, **90 branches** and **2,300 employees**, making it the number-one national and number-three European crane group.

## OUR QHSE COMMITMENT

Quality  
Health  
Safety  
Environment

MEDIACO considers Quality, Safety, Health, and the Environment as one of its priorities in all its developments. Guaranteeing sustainable, high-quality services, ensuring safety, and respecting both people and property is a daily concern for MEDIACO.



MEDIACO has been committed for over twenty years to the application of an integrated quality, safety, health and environment system, and meets the requirements of the :

- MASE
- CEFRI-E
- Qualité Sécurité nucléaire UTO EDF
- SNCF 02311

These certifications confirm not only MEDIACO's expertise, but also its determination to progress, with the commitment of all those involved, an essential condition for success.

MEDIACO is constantly raising its standards, and is particularly committed to the harmonization and evolution of the safety standards that govern our industry and its environment:

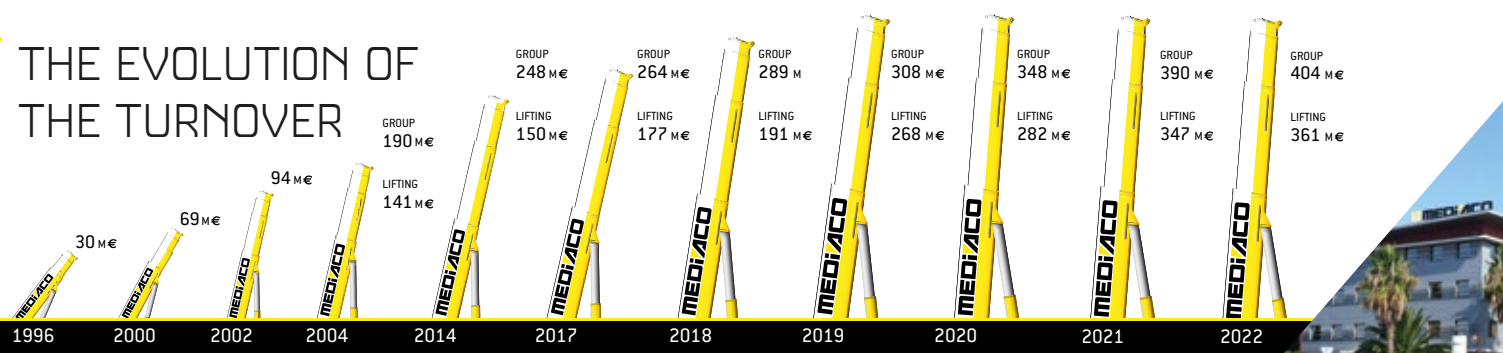
- By participating in the development and modification of the good practice" guide for lifting and handling, and in its promotion through information and communication with its customers and partners.
- Through a continuous modernization of its lifting equipment fleet, through ambitious renewal programs, ensuring the safety and health of individuals and promoting environmental preservation,
- By developing safety standards in partnership with manufacturers, in the design and implementation of modern equipment and materials based on the most advanced global technologies.

Recognizing the need to ensure safety, MEDIACO involves its clients, partners, and professional unions in its approach to achieve the goal of zero permanent accidents.

MEDIACO is authorized to operate on nuclear sites and SEVESO chemical sites.



## THE EVOLUTION OF THE TURNOVER





# MEDIACO LEVAGE

Through its network of 90 local agencies and its teams of professionals, the MEDIACO group offers two types of services governed by the general conditions of the UFL (Union Française du Levage).

## Rental of equipment, cranes and trucks

- The customer renting lifting equipment is solely responsible for the smooth running of operations. He/she appoints a foreman who is responsible for the proper execution of lifting operations, and for giving instructions to the crane driver.
- A crane made available with a crane driver placed under the effective authority of the hirer, who has complete control over operations and to whom the subordination link is transferred. The hirer becomes responsible for the operating personnel.

## Service delivery

- Lifting and transport

**MEDIACO LEVAGE takes charge of the lifting to be carried out, and assumes control and responsibility for the lifting operation.**

In addition to the equipment and its driver, MEDIACO provides in this contract:

- A foreman who directs and supervises the lifting operation.
- Site surveys with certificate of suitability.

- Assembly and installation of new equipment
- Handling of machine tools and boilers
- Dismantling and deconstruction, including waste disposal
- Installation or transfer of machines and production units
- Design and implementation studies for industrial projects.



## THE DESIGN OFFICE

The design office is based at MEDIACO Group headquarters. It draws up all studies, calculations, plans, expert appraisals and technical follow-up for the Group's projects, to carry out global lifting and handling operations in all sectors of activity (petrochemicals, chemicals, construction, industry, civil engineering, nuclear, energy). All studies are carried out using IT tools, by a highly mobile team that backs up the experience and skills of our field teams, while complying with safety regulations.







## CRANES

**MEDIACO has a fleet of 900 cranes from 35 to 800 T, spread across our 90 branches, available 24 hours a day, and capable of all kinds of lifting work:**

- High-speed self-propelled cranes from 35 to 800 T
- Slow self-propelled cranes from 30 to 100 T
- Crawler cranes from 50 to 800 T
- Telescopic crawler cranes from 50 to 220 T



## MOBILE TOWER CRANES

**55 mobile tower cranes from LIEBHERR and SPIERINGS with jib capacities boom capacities from 38.5 to 58.5 m.**

- LIEBHERR MK 73
- LIEBHERR MK 88
- LIEBHERR MK 110
- LIEBHERR MK 140
- SPIERINGS SK597-AT4

## CRANE TRUCKS

**MEDIACO has a fleet of 350 rental crane trucks, from 25 to 200 T/m capacity, capable of transporting loads over any distance and unloading them at destination**

- Lifting and transport by one and the same machine
- Total autonomy, saving time and resources
- Easier access thanks to a smaller gauge
- Less restrictive traffic regulations (1st category traffic)
- Equipped with hooks for container transport
- Additional trailer if necessary



## TRANSPORT EQUIPMENT

**Fleet of 700 transport vehicles (including 350 crane trucks) :**

- Semi-trucks
- 6x4 and 8x4 tractors
- Crane trucks with capacities ranging from 25 to 200 T/m
- Semi-trailers
- Low-loaders and flatbeds up to 100 T







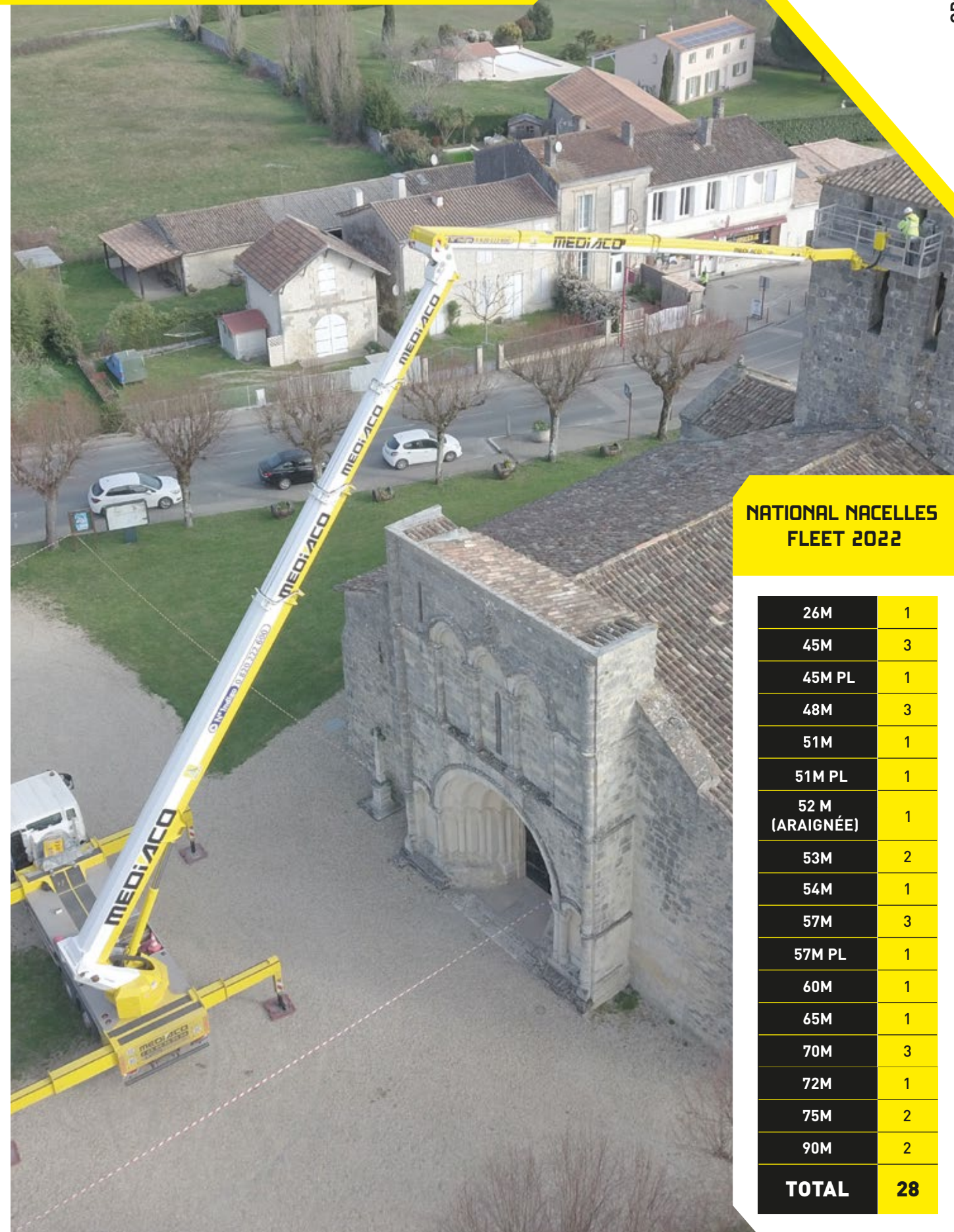
#### HEAVY CRANE DIVISION

A fleet of 40 machines from 300 to 800 T, including 18 cranes over 500 T for heavy lifting:

- 3 LG1750 lattice cranes on carriers 750 T
- 4 crawler cranes, 200/300 and 800 T
- 3 telescopic cranes, 750 T
- 2 telescopic cranes, 650 T
- 5 telescopic cranes, 450/500 T
- 8 telescopic cranes, 400 T
- 15 telescopic cranes 300/350 T

MEDIACO HIGHLIFT has a fleet of 28 truck-mounted aerial platforms throughout France, capable of lifting from 26 to 90 m in height, and from 1 to 6 people.

Professional, qualified operators are at your disposal, 24/7.



#### NATIONAL NACELLES FLEET 2022

26M	1
45M	3
45M PL	1
48M	3
51M	1
51M PL	1
52 M (ARAIGNÉE)	1
53M	2
54M	1
57M	3
57M PL	1
60M	1
65M	1
70M	3
72M	1
75M	2
90M	2
<b>TOTAL</b>	<b>28</b>



# MEDIACO







# MEDIACO INDUSTRIAL SERVICES

An industrial organization based on quality and safety, the professionalism of our people and the breadth of the MEDIACO branch network: a complete range of industrial cranes, gantry cranes, boom trucks, forklift trucks, motorized rollers and aerial work platforms.

## Industrial maintenance

Daily actions to guarantee optimum availability of your installations at the best possible cost.

- Preventive and/or corrective maintenance
- Unit shutdown work
- Assembly
- Scaffolding
- Insulation
- Preparation and planning of interventions, with detailed monitoring of progress, mastery of specific computer software for project management and team planning
- Optimisation des coûts
- Carrying out work and managing subcontractors
- Integration of QHSE issues into every project.
- Feedback report.
- Monthly review.

## Industrial transfer

MEDIACO offers a national and international industrial transfer service based on the quality of our network of agencies and the potential of experienced, high-performance, specialized staff who have been trained for over 40 years. Our sole objective: **to optimize your production restart and guarantee a successful transfer.** Our equipment and human resources enable us to offer a wide range of activities and real know-how for your handling and industrial transfers, as varied as they are complex.

- Handling engineering
- Disconnection (electrical, fluid)
- Handling / lifting
- Packaging/transport
- Installation and reconnection at destination





## Plant shutdowns

A real showcase for our know-how, shutdowns highlight all our human and material resources.

Our mission is backed up by the close involvement of our teams in the project to optimize interventions, and is carried out in the following stages:

- Assessment of service costs
- Preparation and planning of interventions, mastery of specific project management software and team planning
- Selection and monitoring of subcontractors and coordination of trades: scaffolding, insulation, assembly, mechanical, electrical, piping, industrial cleaning, etc.
- Carrying out work
- Feedback to customer on corrections to operating procedures
- Coordination of over 100 people
- Coordination of over 10,000 operations over 1 shutdown

## On-site logistics

We take care of all your logistics needs:

- Inventory management, warehousing, stock-taking, follow-up of administrative documents
- Order preparation, loading and shipment tracking
- Unloading and control at reception, putting in store
- Route optimization
- Management of non-conformities
- Operation of packaging lines (palletizing, etc.)

Our teams are at your disposal:

- Professional forklift drivers
- Warehousemen trained in management tools
- Staff seconded to internal rail transfers
- ADR specialists, hazardous materials loading

## Specific work

We install and assemble specific units or plants:

- Engineering according to plans
- Coordination of trades, scaffolding, insulation, assembly, mechanics, electricity, etc.
- Equipment layout according to drawings, x, y, z positioning
- Delivery of a final TQC file







# MEDIACO HEAVYLIFT

The Heavylift division offers complete turnkey services in the fields of heavy handling and equipment assembly. It is equipped with a design office and a fleet of specific materials handling equipment to solve problems linked to the transfer of heavy loads.

With synchronized jacking capacity, a range of gantry cranes from 200 to 1,000 tons, and hydraulic shifting power of up to 2,000 tons, our teams can handle all your projects (harbor cranes, industrial equipment, engines, transformers, etc.).

The experience we've acquired over the years and a detailed analysis of your problems enable us to model your projects and adapt our operating procedures to your requirements, whatever your field of activity (petrochemicals, nuclear power, manufacturing workshops, etc.).

## 1000 TONS OF SPECIFIC EQUIPMENT TO HANDLE YOUR INDUSTRIAL EQUIPMENT

(harbor cranes, furnaces, presses, silos, tanks, engines, production equipment, etc.)



### Our fleet of equipment

- Hydraulic gantry cranes up to 1,000 t with push-pull (push-pull system).
- Practical manual 12 T / 20 T + THL, PHT 200 T / 400 T / 1000 T, with push-pull system.
- Fleets of single- and double-acting cylinders from 1 T to 500 T (each).
- Climbing jacks 50 T / 100 T / 140 T with integrated chassis.
- 4-flow hydraulic power units with frequency frequency regulator.
- EVO - 8-point synchronized control unit.
- Shifting tracks 50 T and 200 T (each).
- Air cushions and hydraulic pullers.
- Linear hydraulic winches from 10 T to 200 T (unit).
- Accessories: balancing valves, check valves, digital pressure gauges...
- Cushioning: 120/200-iron hammer stock and distribution plates.
- 10 T, 15 T, 70 T, 100 T and 200 T cable jacks.
- Various wedging irons and beams.
- 600 hammers 120\*600.
- 1,400 support trestles 200\*700.



# MEDIACO VRAC

Port logistics & warehouse management

## Logistics - Liquid bulk

### Capacity 120,000 m3

- Unloading and loading of ships, trucks and railcars
- Weight and quality monitoring, approval
- Superintended by FOSFA London
- Bulk liquid storage in the ports of Marseille and Sète
- Bonded warehousing

## Logistics - Dry Reefer

### 60,000 pallet spaces

- Unloading of containers, bags, pallets and cartons
- Automatic bag palletization, WMS, barcode management, rack storage...
- The presence of cold rooms on our warehousing sites enables us to offer adapted services while maintaining the cold chain.

## Warehouse developer and manager

- Rental & management of logistics warehouses: 80,000 m<sup>2</sup> (class A, with rail connections) near the Marseille/Fos & Le Havre port terminals. And 40,000 m<sup>2</sup> outside the port.
- Both developer and manager, Mediaco Vrac owns, fits out and develops logistics platforms and then manages the sites directly.

[www.mediacovrac.com](http://www.mediacovrac.com)





## Transit and customs

### MEDIACO TRANSIT

MEDIACO TRANSIT relies on a network of correspondents throughout Europe and the rest of the world. Certified as an Authorized Economic Operator (AEO-C) by the French Customs Authority, MEDIACO TRANSIT specializes in :

#### FREIGHT FORWARDING AND FORWARDING AGENT

- Sea, air and ground freight
- Multimodal transport
- Network of agents
- Frozen and temperature-controlled products...
- Organic products
- LCL

#### CUSTOMS BROKER

- Customized service
- Expertise & advice
- Certified Authorized Economic Operator

MEDIACO TRANSIT is a logistics, forwarding and customs agent, freight forwarder, warehousing and handling company with its own facilities in Marseille, Fos and Le Havre, as well as a sales office in Dunkirk, and direct access to France's main ports, in a wide range of sectors including industry, wines and spirits, and bags.

With more than 15,000 m<sup>2</sup> of modern warehousing facilities under its own management, in the immediate vicinity of the Marseille and Le Havre port terminals, MEDIACO TRANSIT offers full or customized management of your international transport operations.

[www.mediacovrac.com](http://www.mediacovrac.com)

## Photovoltaic

The roofs of the warehouses and parking lots managed by our company are equipped with photovoltaic panels.

Estimated production by the end of 2021 is 12 GWh, equivalent to the electricity consumption of 3,000 households.





## A NETWORK OF 90 BRANCHES

### RHÔNE-ALPES / CENTRE

LYON (CHAPONOST)  
LYON (ST BONNET)  
SAINT-ÉTIENNE  
DIJON  
MARSANNAY  
LE CREUSOT  
CHÂLON (DRACY)  
MACON  
CLERMONT-FERRAND  
SAINT-FLOUR  
MONTLUÇON  
GRENOBLE  
VALENCE  
ARENTHON  
ANNECY  
CHAMBÉRY

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### SUD-EST

SIÈGE  
MEDIACO VRAC  
MARSEILLE  
MARSEILLE MANUTENTION  
FOS-SUR-MER  
AVIGNON  
TOULON  
VAR MANUTENTION  
NICE  
FRÉJUS

### SUD-OUEST

MONTPELLIER  
TOULOUSE SUD  
TOULOUSE NORD  
BORDEAUX  
LA ROCHELLE  
POITIERS  
BAYONNE  
PAU  
Tonneins (AGEN)  
AQUITAINE NACELLES PL  
DAX  
TARTAS

### SWITZERLAND

GENÈVE  
LAUSANNE

### GERMANY

KEHL  
FRIBOURG  
STUTTGART  
KARLSRUHE

### MONACO

MONACO

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04 94 47 41 63

### ÎLE-DE-FRANCE / NORD

PARIS  
MAXILIFT  
MAXILIFT INTERNATIONAL  
NOZAY  
MANTES-LA-JOLIE  
REIMS  
COMPIÈGNE  
ROUEN (GRAND COURONNE)  
ROUEN (ST-ÉTIENNE-DU-ROUVRAY)  
LE HAVRE  
NORD MANUTENTION  
LILLE

### ATLANTIQUE / BRETAGNE

NANTES (ST-HERBLAIN)  
NANTES (LEVAGE ET NACELLE)  
BREST  
BREST (LEVAGE ET MANUTENTION)  
MONTTOIR-DE-BRETAGNE  
RENNES  
ANGERS  
SAINT-NAZAIRE  
HEAVYLIFT  
LORIENT  
QUIMPER  
CHOLET  
LES HERBIERS  
LE POIRÉ  
ST-JEAN-DE-THOUARS

+41(0)22 796 49 69  
+41(0)21 634 41 04

+49 (0) 700 400 44  
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**MEDIACO**  
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**WWW.MEDIACO.FR**

**► N° Indigo 0 820 222 600**

17 Avenue André Roussin - 13016 Marseille  
Tél.: +33 (0)4 91 03 81 91 - Fax: +33 (0)4 91 09 32 82

**MEDIACO@MEDIACO.FR**

